

# **Your Personality**



### Your personality type is INFJ:





### Introversion (I) vs. Extraversion (E)

How we interact with the world and where we direct our energy.

#### Introversion

- Focus attention inward
- Enjoy tasks that require concentration
- Work best on one project at a time
- Work at a careful, steady pace
- Consider things fully before speaking

#### **Extraversion**

- Focus attention outward
- Enjoy a variety of tasks
- Seek out and need other people
- Work at a rapid pace
- Need to talk through their ideas





### Sensing (S) vs iNtuition (N)

What kind of information we naturally focus on and remember.

#### Sensing

- Focus on "what is"
- Like working with what can be seen and touched
- Apply past experience to solving problems
- Need specific and realistic directions

#### **iNtuition**

- Focus on "what could be"
- Enjoy theory and speculation
- Like thinking about the future and possibilities
- Need to use their imagination





## Thinking (T) vs. Feeling (F)

Make decisions logically and impersonally, or use personal values.

#### Thinking

- Are motivated by achievement
- Enjoy analyzing problems logically
- Make fair and unbiased decisions
- Need to weigh the pros and cons to make decisions
- Can be tough negotiators

### **Feeling**

- · Motivated by work that is meaningful
- Sensitive to how issues affect people
- Like helping others and being appreciated
- Need decisions to be congruent with their values
- Need to work in a friendly environment





# Judging (J) vs. Perceiving (P)

More structured (finalize decisions) or more spontaneous (keep options open).

### **Judging**

- Enjoy work that allows them to make decisions
- Prefer a predictable work pattern and environment
- Work towards completing their responsibilities before relaxing
- Like to maintain control of their projects

### **Perceiving**

- Enjoy flexible and changing work situations
- Like to be able to respond to problems as they arise
- Are more satisfied with fewer rules and procedures
- Need to have fun in their work

### **Your Personality Profile**

You tend to be deep, complex and creative. Your direction in life is guided by your tightly held personal values. Intrigued by original ways of looking at the world, you're inspired by innovation and creative problem solving. You are good at influencing others to embrace positive change in their own lives by gently, steadily setting an example for them. With a richly developed inner life, your intuition helps you discover meaning and new possibilities.

Initially private and reserved, you are capable of great warmth and compassion for people you know well. You make decisions carefully, taking the time to consider every consequence in full before making your choice. A person of great integrity, you remain true to your beliefs, even if it means defying other people. You value harmony and cooperation and use praise and encouragement to motivate others and win their trust.

Your obliging nature can turn to stubbornness when others disagree with your ideas and vision. You are most interested in your own unique ideas and are annoyed when they are not possible. You may not pay enough attention to details and overlook important facts. Without sufficient information, your conclusions may be flawed.

Very aware of others' feelings, you are sensitive to criticism and can be negatively affected by conflict or hostility. Because you feel so strongly about things, there's a chance you may be too resolute and judgmental. Once you've made up your mind, you may be unwilling to consider differing views.

You tend to be organized, efficient and inventive, and are responsible and respectful. You like your plans to be settled and need plenty of time to prepare for changes, so sudden diversions can be stressful. You like spending time alone and, while you may enjoy socializing with close friends, you aren't usually the one to initiate things. You're a good listener and have a talent for recognizing the deeper meaning in every experience and interaction. People are often astonished by your insights.

You described your profile as:



Very Accurate (85% or more)

# Learning









Strengths	Challenges
	Need space and time to
Self-directed	reflect
study  Questioning	Prefer to study alone
✓ Interest in theory, possibilities, complex ideas	May procrastinate
Conscientious, focused	Need outlet for ideas
Like to read and write	✓ Need to be challenged
Eager to listen and learn	<ul><li>Desire involved, responsive instructors</li></ul>

### **Recommendations**

The following recommendations are based on your results. Consider each and select the ones you think would work best for you.

### For Learning Activities

- Naturally curious, you are driven to learn and grow. You have an intense need to understand why things work as they do. You learn best by starting out with a broad view of an issue or idea, gradually honing in on the details.
- Ask your instructor to suggest projects or further research on topics of interest to you. Do additional reading on your own to gain further knowledge.
- Find ways to use your creativity. Reading and writing provide an excellent outlet for your imagination. Use writing assignments and personal journaling to explore thoughts and ideas and express your originality. For schoolwork, be sure not to stray too far from the assignment requirements unless you've discussed it your instructor first.
- You are highly motivated to learn more about subjects for which you have a passion. For less stimulating topics, look for something personally meaningful in the material. This can make it more relevant and appealing and easier to absorb and retain.
- Don't get *too* engrossed in poring over facts and ideas. You may enjoy research and want to consider every possibility. But this could end in frustration and missed deadlines. If you're having trouble deciding when to stop researching and start writing, ask your instructor to help you narrow the focus.

### For Learning Environments

- Seek out challenging instructors and courses that will get you thinking about different perspectives, but remain inline with your deeply held values.
- Your ideal learning space is a supportive environment where you can learn on your own or with a small group, if you choose. When you need time to study and reflect on ideas and theories, find a quiet spot away from others where you can concentrate. This might be a room at home or a peaceful location in a public place such as a library.
- Look for an educational setting that will support and encourage your individuality. You may also want to find a mentor a teacher or advisor whom you trust and respect to speak with about your thoughts and ideas. While you may be accustomed to having people look to you for support, it can help for you to have an outlet of your own for discussion and advice.
- Get involved in activities where you can make a difference and set your own level of involvement. For example, you could take part in student government, write articles for charities or causes that matter to you, offer one-on-one tutoring to other students, volunteer at a food bank or crisis center, or help out with literacy programs at your local library.

# **Work and Productivity**









Strengths	Challenges
Insightful, deeply	Need fulfillment
reflective	Independent, need space and time
<b>▽</b> Organized	Too idealistic
Principled	May stubbornly hold to values or own
	ideas
original	
Committed	Easily disrupted by others'
☐ Task-oriented	needs
☐ Big-picture thinker	

### **Recommendations**

The following recommendations are based on your results. Consider each and select the ones you think would work best for you.

### Your Preferred Environment

- Fits with your interests and deeply held values and allows you to be proud of what you produce. You need to feel that you are doing meaningful work that makes a positive difference in people's lives. Provides you with the time and space to think, plan and complete your work to your own high standards. Industrious and determined, you work hard to do your best and often exceed expectations.
- Allows you to be largely autonomous, with lots of control over your tasks and projects. You work best independently or with a small, trusted group of colleagues, in a considerate, tension-free work environment.
- Is not excessively structured or focused on details. You like to be planned and organized, and you prefer an efficient work space. However, you also need the freedom to personalize your work and develop unique solutions. You want to be somewhere that values your creativity, ingenuity and ability to make sense of complex ideas.
- Appreciates your devotion, sense of purpose and careful consideration.

### For Growth and Development

- Use your strengths to size up a situation and create an overall plan. Fill in the key facts and goals, along with deadlines for each major step. Don't allow yourself to get mired down by unimportant details or delayed by your need for everything to be perfect. Be decisive, keep your eye on the priorities and manage your time efficiently.
- Be flexible and realistic. You may dismiss others' ideas without giving them proper consideration. Your ideas, while creative, may not always be feasible. Solicit opinions, try to be open-minded about other views and take a closer look at the facts before making decisions. You may realize that your way is not necessarily the best — or only — solution available.
- Learn to delegate. You're motivated to help others, but attempting to do everything yourself can lead to stress, fatigue and even anger. Take advantage of the expertise around you. Give tasks to others whose interests or skills are stronger than yours in certain areas. For example, you could hand off detail-oriented or repetitive tasks to a colleague. This can help to ensure projects are done in a timely manner and that everyone has a chance to contribute.
- Take time on your own to recharge, especially if you've been doing a lot of interacting with other people.

### Communication









Strengths	Challenges
Good with words	<b>▼</b> Reserved
Compassionate, empathetic	Need time to reflect and
Attentive listener	react
☐ Insightful	Sensitive, emotional
Intense, meaningful interactions	May take things
☐ Tactful	personally
	Prefer one-on-one
	interaction
	Difficulty with feedback

### **Recommendations**

The following recommendations are based on your results. Consider each and select the ones you think would work best for you.

Dislike small talk

### For Sending and Receiving Communication

- A good listener and deeply insightful, you have a remarkable ability to read someone's mood and understand their needs. Use your strengths to encourage others and help them find solutions to their problems. However, don't assume you know best. Their answers should come from within.
- Work on your ability to deal with difficult people and don't let your emotions get the better of you. If you feel your anger rising, take a deep breath and try to regain your composure. The worst thing you can do is react angrily. If necessary, leave the discussion and agree to revisit the issue later. Go away to compose yourself and organize your thoughts.
- You may struggle with providing constructive criticism. Understand that this is essential to help people learn and grow. You may want to write out your comments first and practice visualizing the conversation. A tactfully fashioned message can build trust and provide a more useful evaluation. Keep the wording positive, practical and concise. Make it about the issue or behavior, not the person. Show that you respect the person and are simply pointing out how they can deal with the problem.
- Similarly, if receiving feedback, recognize that it's intended to help you improve. It's not a personal attack. If you feel offended and find yourself replaying the whole episode in your head complete with emotional reaction take time to reflect. Try to set aside your emotions and consider things objectively. If the other person handled it poorly, try to forget about that too. Focus on the key point, the issue it has helped you identify, and make a plan to address it.
- You may dislike being caught off guard by spontaneous conversations. Try to be receptive when others engage you in small talk. An initial exchange of pleasantries could provide an entry into a deeper, more meaningful discussion. Be prepared with a few stock questions and responses, and practice a graceful way to exit the conversation once you've had enough.

# **Working with Others**

creating a long-term vision.

solutions that will satisfy everyone.

recognizing contributions, keeping things positive.









Strengths  ✓ Thoughtful  Caring  ✓ Lead by example  ✓ Supportive  ✓ Encouraging	Challenges  ☐ Enigmatic, a mystery to others  ✓ Strident if values not respected  ☐ May be sarcastic, cutting  ✓ Dislike conflict
	☐ Need solitude, introspection
<b>Recommendations</b> The following recommendations are based on your results. best for you.	Consider each and select the ones you think would work
break after an intense period of interaction. This behavioratime on your own to reflect and recharge.  While you dislike confrontation, you will vocally and vigo	on you have some deep thinking to do or need an emotional or can be baffling to others. Let people know that you need brously defend your values. Remember that others may be spectful. If you can't come to an agreement, calmly accept
Air grievances before they have a chance to fester. You concern. Think about what you want to say and keep you Appreciate the abilities everyone brings to the team. Do	our comments objective and concise.
	se. By recognizing what they have to offer, you will come to
<ul> <li>Share your ideas with others — early and often — and be intuition and ability to predict outcomes may need time</li> <li>If you're in a leadership position, convey your long-term people accountable: expect them to do their work. Ackr</li> </ul>	plan to the team and support them in their efforts. Hold nowledge individual contributions to motivate people and s ideas, encourage the exchange of constructive comments,
For Filling a Role  Originator: developing new ideas, perspectives and solu	utions predicting and strategizing for what is to come and

Facilitator: promoting goodwill, building rapport, supporting and encouraging the group in completing tasks,

Advocate: championing ideas and people, striving for balance and harmony, building consensus, looking for creative

# **Career and Pathways**



The careers listed below are all linked to your assessment results, with the careers at the top being the best match for your profile.

### **Personality Results**

i Architects, Except Landscape and Naval	Architecture and Construction	
Landscape Architects	Architecture and Construction	
Civil Engineers	Architecture and Construction	
Interior Designers	Architecture and Construction	
Cost Estimators	Architecture and Construction	
Construction Managers	Architecture and Construction	
Architectural Drafters	Architecture and Construction	
Transportation Engineers	Architecture and Construction	
Geodetic Surveyors	Architecture and Construction	
Solar Energy Installation Managers	Architecture and Construction	
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	Architecture and Construction	
Surveyors	Architecture and Construction	
Preventive Medicine Physicians	Health Science	
Neurologists	Health Science	
Advanced Practice Psychiatric Nurses	Health Science	
Psychiatrists	Health Science	
Physical Medicine and Rehabilitation Physicians	Health Science	
Allergists and Immunologists	Health Science	
Dietitians and Nutritionists	Health Science	
Nurse Practitioners	Health Science	
Naturopathic Physicians	Health Science	
Sports Medicine Physicians	Health Science	
Occupational Therapists	Health Science	
Obstetricians and Gynecologists	Health Science	
Speech-Language Pathologists	Health Science	
Podiatrists	Health Science	
Urologists	Health Science	
Mental Health Counselors	Human Services	
Clergy	Human Services	
School Psychologists	Human Services	
Clinical Psychologists	Human Services	
Industrial-Organizational Psychologists	Human Services	
Neuropsychologists and Clinical Neuropsychologists	Human Services	

Mental Health and Substance Abuse Social Workers	Human Services	
Social and Community Service Managers	Human Services	
Substance Abuse and Behavioral Disorder Counselors	Human Services	
Rehabilitation Counselors	Human Services	
Community Health Workers	Human Services	
Health Educators	Human Services	
Child, Family, and School Social Workers	Human Services	
Counseling Psychologists	Human Services	
Directors, Religious Activities and Education	Human Services	
Sociologists	Science, Technology, Engineering and Mathematics	
Geneticists	Science, Technology, Engineering and Mathematics	
Anthropologists	Science, Technology, Engineering and Mathematics	
Political Scientists	Science, Technology, Engineering and Mathematics	
Computer and Information Research Scientists	Science, Technology, Engineering and Mathematics	
Survey Researchers	Science, Technology, Engineering and Mathematics	
Bioinformatics Scientists	Science, Technology, Engineering and Mathematics	
Microbiologists	Science, Technology, Engineering and Mathematics	
Archeologists	Science, Technology, Engineering and Mathematics	
Biostatisticians	Science, Technology, Engineering and Mathematics	
Mathematicians	Science, Technology, Engineering and Mathematics	
Industrial Safety and Health Engineers	Science, Technology, Engineering and Mathematics	
Transportation Planners	Science, Technology, Engineering and Mathematics	
Climate Change Analysts	Science, Technology, Engineering and Mathematics	
Park Naturalists	Science, Technology, Engineering and Mathematics	