

Your Personality



Your personality type is ENTP:



Introversion (I) vs. Extraversion (E)

How we interact with the world and where we direct our energy.

Introversion

- Focus attention inward
- Enjoy tasks that require concentration
- Work best on one project at a time
- Work at a careful, steady pace
- Consider things fully before speaking

Extraversion

- Focus attention outward
- Enjoy a variety of tasks
- Seek out and need other people
- Work at a rapid pace
- Need to talk through their ideas





Sensing (S) vs iNtuition (N)

What kind of information we naturally focus on and remember.

Sensing

- Focus on "what is"
- · Like working with what can be seen and touched
- Apply past experience to solving problems
- Need specific and realistic directions

iNtuition

- Focus on "what could be"
- Enjoy theory and speculation
- Like thinking about the future and possibilities
- Need to use their imagination





Thinking (T) vs. Feeling (F)

Make decisions logically and impersonally, or use personal values.

Thinking

- Are motivated by achievement
- Enjoy analyzing problems logically
- Make fair and unbiased decisions
- Need to weigh the pros and cons to make decisions
- Can be tough negotiators

Feeling

- Motivated by work that is meaningful
- Sensitive to how issues affect people
- Like helping others and being appreciated
- Need decisions to be congruent with their values
- Need to work in a friendly environment



Judging (J) vs. Perceiving (P)



More structured (finalize decisions) or more spontaneous (keep options open).

Judging

- Enjoy work that allows them to make decisions
- Prefer a predictable work pattern and environment
- Work towards completing their responsibilities before relaxing
- Like to maintain control of their projects

Perceiving

- Enjoy flexible and changing work situations
- Like to be able to respond to problems as they arise
- Are more satisfied with fewer rules and procedures
- Need to have fun in their work

Your Personality Profile

You are friendly, creative and confident. You have lots of friends and acquaintances and are pretty easy to get to know. You love to talk and be in the spotlight. You especially enjoy entertaining others with your engaging stories, wit and unusual sense of humor.

You have little trouble adapting to change. You pride yourself on your creativity and ability to see possibilities where other people can't. You grasp new ideas quickly and enjoy learning. However, you are easily distracted and tend to get bored as soon as the challenge in a project is over.

While you are easygoing and playful, it is often a struggle to make decisions or commit to one plan of action for an extended period of time. This is because you are so curious and eager to experience as much of life as you can.

You are also very logical, and bothered by inconsistencies and unfairness. You love a spirited debate, regardless of the topic, but can sometimes be argumentative. Your spontaneity and enthusiasm are infectious, and other people often want to follow your lead.

Since you like starting things much more than you enjoy finishing them, you often have trouble slowing down, preparing carefully, and following through with your commitments. Luckily you are great at improvising and get a real sense of excitement from accomplishing things at the last minute.

You are also an excellent negotiator. You can usually convince or charm other people into letting you have your way — or give you one more chance!

You described your profile as:



Learning









Strengths Creative Deeply curious Connect different ideas and topics easily Good with theory, quickly recognize patterns or similarities Want to impress others with knowledge Do well on assignments with less structure Enjoy debate, challenges Learn well with others	 Challenges Require difficult, stimulating material ✓ Need variety, easily bored Resist highly structured learning environments or projects Dislike convention, rules and routine ✓ Difficulty learning alone May procrastinate
Recommendations The following recommendations are based on your results. best for you.	Consider each and select the ones you think would work

paper. If a specific method is required, ask for the reasons why. A logical explanation that makes sense to you can help to make it more acceptable.

With many interests, ideas and projects vying for your attention, it can be difficult to focus on a single thing. Also, you may feel energized by doing things at the last minute. However, if you procrastinate and then have to rush to finish, you risk leaving some assignments incomplete or producing work that is less than your best. Select a few key items to work on and make those your top priority. Set a goal to complete those before adding new tasks to the list. Build extra time into your plan to allow for discussions and interruptions.

instructor if you can use different methods to reach the required learning outcomes. Be prepared to suggest some alternatives. For example, perhaps you could complete an assignment by creating a presentation instead of writing a

If you find a topic uninteresting, try to spark your curiosity by discussing the subject matter with experts, reading related articles or investigating individual details and components of the overall topic. Look for ways in which the material relates to topics you have more interest in, and try to view the assignment as a problem to be solved.

You learn by questioning, discussing, competing and challenging. While you may need time on your own to think about which ideas you want to pursue, you refine them through energetic discussion with other people. You like to show others what you know, so think of ways to share your knowledge. Take part in presentations, discussions, project work and study groups. Consider becoming a coach or tutor for people who are new to a topic you know well. This will motivate you to learn more about it, because you must be able to explain and teach it to others.

You are a very effective speaker and debater. Seek out opportunities to examine and discuss ideas through debate. But remember, the intent is to learn, not to win. It's fine to defend your point with enthusiasm, but take care not to come across as too forceful or aggressive.

Fo	r Learning Environments
V	You learn best in a lively, social educational setting that offers lots of variety and flexibility. You need plenty of opportunities to exchange ideas with a diversity of people and gain perspective on many different viewpoints.
	Look for alternative programs that you can tailor to fit your own interests and don't require you to conform to a standard approach. Take advantage of interdisciplinary options and independent study programs. Mix up your course selections and schedule to add variety to your assignments and daily routine.
	Seek out instructors who will stimulate your creativity and encourage imaginative thinking and discussion. You thrive in a dynamic environment where you can talk through ideas and practice speaking and presenting to others.
	Outside of class, get involved in activities, volunteer positions, clubs and organizations where you can meet lots of new people and develop your leadership skills.

Work and Productivity







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Strengths	Challenges
Entrepreneurial, self-starter	Need independence
✓ Innovative, unique	Disorganized
insights	Miss details
Comfortable with change	☐ Impulsive
Enthusiastic	Dislike routine
Efficient	Resist being controlled
Easily sense implications	May not follow
Deal well with crises	up
Future focused	Fear of mediocrity
Recommendations	
The following recommendations are based on your results. best for you.	Consider each and select the ones you think would work
Your Preferred Environment	
Encourages creativity and allows for plenty of recognition possibilities and finding shrewd solutions to technical pland have an audience for your ideas.	on. With your aptitude for brainstorming, seeing lots of problems, you thrive in situations where you can be inventive
Takes place in an environment where you're surrounde whom you can discuss and debate ideas.	d by other creative, competent, independent people with
Doesn't involve a lot of structure or deadlines. For you, s stimulation and the freedom to use your strengths in you supply of interesting problems to solve and ideas to dev	our own way. The only steady routine you want is a regular
Provides opportunities to take charge. Fearless and full would be difficult or stressful for other people. These sit resourcefulness, leadership and ability to remain calm a	
	alent is in coming up with an idea, but you may struggle with with it. When possible, hand off the implementation tasks to
Takes advantage of your forecasting ability. You are often problem, task or situation and predict the outcome. You	en the first to see possibilities. You can quickly size up a ur keen sense of the potential in an idea can be very valuable.
For Growth and Development	
Look for new solutions to challenging problems. Think a efficiently. You have the ability to connect distinct and this strength to discover new ways of doing things. This brainstorming sessions.	unrelated concepts to come up with something original. Use
	like routine and can be very vocal about it. When things must ny. Look at it as an opportunity to gain a deeper knowledge of n helping to reach objectives.
	ry to identify one or two ideas or projects that are most likely your other interests aside in order to give full attention to your
Don't get caught up in the minutiae. Where possible, te	eam up with colleagues who excel at detail-oriented tasks.

With your ingenuity and their organizational skills, you could make a formidable team!

Communication









Strengths

•			
V	Charming and	V	May seem critical or
	engaging		insensitive
	Can follow rapidly changing topics		Talkative and complex, hard to keep up
П	Good public speaker		with
	Articulate, good language		May not
ш	skills		listen
_		V	Can be
Ш	Think and react quickly	<u> </u>	impatient
	Expressive, often witty or humorous	П	May wander or get
V	Perceptive, read people	_	sidetracked
	well	V	Dislike small
			talk

Recommendations

The following recommendations are based on your results. Consider each and select the ones you think would work best for you.

Challenges

For Sending and Receiving Communication

You are easily able to win people over with your confidence, charm and quick wit. Use this appealing aspect of your
personality to rapidly connect with others. With your breadth of knowledge and ability to think quickly, you can
interact effortlessly with others on a wide range of subjects.
You are very good at providing constructive criticism. Remember that some people aren't as direct and assertive as
you, and the blunt truth can be difficult to hear. Make sure your feedback is positive, helpful and focused on the

problematic issue or behavior. Assess the person's reactions as you're speaking and adjust accordingly.

Easily bored, you enthusiastically jump from one topic to the next. In your conversations and written communications, remember that not everyone has your ability to envision complex concepts. Slow down, be patient

with those who can't keep up, and fill in the details to help people understand.

Be receptive when others try to engage you in casual conversation. Make a point of listening more than talking, and try not to interrupt. While you may dislike small talk, exchanging a few pleasantries could provide an entry into a more interesting discussion. If the conversation doesn't move toward topics of more personal interest, politely excuse yourself before moving on to someone else.

Working with Others









Strengths	Challenges
▼ Adaptable	Can seem argumentative or too intense
Assertive	
Fun, energetic	others
Eager	Difficulty making decisions
Insightful	May be too disorganized for some
Able to motivate others	Provide incomplete or complicated directions

Recommendations

The following recommendations are based on your results. Consider each and select the ones you think would work best for you.

For Interacting with Others

- You love to debate it helps you get to the heart of an issue. You may find yourself supporting an opposing view, or even arguing both sides of a point, just to see things from all perspectives. For you, there's no emotional commitment or hard feelings. But some people can feel hurt, embarrassed or defensive when they're on the receiving end of a barrage of difficult questions or arguments. If you sense that someone has been offended, try using a softer tone and a gentler approach to get the information you need.
- Be willing to question your own concepts. You can be so enthusiastic about something that you don't see the faults in it. You may assume people who disagree simply don't understand or aren't listening carefully enough. This can lead to tension and resentment within your team. Take the time to examine an idea in full, consider feedback and carefully respond to questions and concerns. If you've made mistakes, admit to them and move on.
- With a seemingly endless supply of ideas and possibilities, you may have difficulty making a decision. Set a timeframe within which to examine, discuss and debate ideas. Once the allotted time for discussion has ended, agree to make a decision and stand by it.
- If you're in a leadership position, accept that others may not be as knowledgeable or committed as you. Use your intuition to assess each person's abilities, challenges and motivations, and use that information to empower and inspire them. Provide clear and simple instructions and enough detail and structure for people to work efficiently. Make a point of noting each person's contributions and let them know you appreciate their efforts.

For Filling a Role

- **Explorer**: looking for new and better ways of doing things, brainstorming ideas, encouraging others to use their talents and be innovative, exploring all the possibilities.
- **Director**: organizing goals, identifying and gathering suitable resources, and ensuring everyone understands and carries out their responsibilities.
- Analyzer: examining, testing, understanding and defining in order to explain things and solve problems.

Career and Pathways



The careers listed below are all linked to your assessment results, with the careers at the top being the best match for your profile.

Personality Results

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j Program Directors	Arts, Audio/Video Technology and	♦••••
Program Directors	Communications	
Art Directors	Arts, Audio/Video Technology and Communications	
Talent Directors	Arts, Audio/Video Technology and Communications	
Agents and Business Managers of Artists, Performers, and Athletes	Arts, Audio/Video Technology and Communications	
Directors- Stage, Motion Pictures, Television, and Radio	Arts, Audio/Video Technology and Communications	
Technical Directors/Managers	Arts, Audio/Video Technology and Communications	
Fashion Designers	Arts, Audio/Video Technology and Communications	
Copy Writers	Arts, Audio/Video Technology and Communications	
Producers	Arts, Audio/Video Technology and Communications	
Music Directors	Arts, Audio/Video Technology and Communications	
Editors	Arts, Audio/Video Technology and Communications	
Poets, Lyricists and Creative Writers	Arts, Audio/Video Technology and Communications	
Set and Exhibit Designers	Arts, Audio/Video Technology and Communications	
Commercial and Industrial Designers	Arts, Audio/Video Technology and Communications	
Choreographers	Arts, Audio/Video Technology and Communications	
Medical and Health Services Managers	Health Science	
Clinical Nurse Specialists	Health Science	
Epidemiologists	Health Science	
Medical Scientists, Except Epidemiologists	Health Science	
Neurologists	Health Science	
Preventive Medicine Physicians	Health Science	
Pathologists	Health Science	
Physical Medicine and Rehabilitation Physicians	Health Science	

Allergists and Immunologists	Health Science	
Urologists	Health Science	
Art Therapists	Health Science	
Advanced Practice Psychiatric Nurses	Health Science	
Biomedical Engineers	Health Science	
Nurse Anesthetists	Health Science	
Internists, General	Health Science	
Information Technology Project Managers	Information Technology	
Video Game Designers	Information Technology	
Business Intelligence Analysts	Information Technology	
Informatics Nurse Specialists	Information Technology	
Search Marketing Strategists	Information Technology	
Software Developers, Applications	Information Technology	
Computer Network Architects	Information Technology	
Computer Programmers	Information Technology	
Database Architects	Information Technology	
Computer Systems Analysts	Information Technology	
Geospatial Information Scientists and Technologists	Information Technology	
Geographic Information Systems Technicians	Information Technology	
Software Developers, Systems Software	Information Technology	
Computer Systems Engineers/Architects	Information Technology	
Architectural and Engineering Managers	Science, Technology, Engineering and Mathematics	
Biofuels/Biodiesel Technology and Product Development Managers	Science, Technology, Engineering and Mathematics	
Astronomers	Science, Technology, Engineering and Mathematics	
Biochemists and Biophysicists	Science, Technology, Engineering and Mathematics	
Physicists	Science, Technology, Engineering and Mathematics	
Anthropologists	Science, Technology, Engineering and Mathematics	
Nanosystems Engineers	Science, Technology, Engineering and Mathematics	
Sociologists	Science, Technology, Engineering and Mathematics	
Computer and Information Research Scientists	Science, Technology, Engineering and Mathematics	
Environmental Economists	Science, Technology, Engineering and Mathematics	

Mathematicians	Science, Technology, Engineering and Mathematics	
Geneticists	Science, Technology, Engineering and Mathematics	
Industrial Ecologists	Science, Technology, Engineering and Mathematics	
Political Scientists	Science, Technology, Engineering and Mathematics	
Economists	Science, Technology, Engineering and Mathematics	
Chief Sustainability Officers	Business Management and Administration	
Chief Executives	Business Management and Administration	
Business Continuity Planners	Business Management and Administration	Ö -111
Supply Chain Managers	Business Management and Administration	
Wind Energy Project Managers	Business Management and Administration	* •••••
Training and Development Managers	Business Management and Administration	
Management Analysts	Business Management and Administration	*
Industrial Production Managers	Business Management and Administration	
Security Managers	Business Management and Administration	* •••••
Purchasing Managers	Business Management and Administration	
Brownfield Redevelopment Specialists and Site Managers	Business Management and Administration	* ••••••
General and Operations Managers	Business Management and Administration	*
Human Resources Managers	Business Management and Administration	* ••••••
Geothermal Production Managers	Business Management and Administration	
Loss Prevention Managers	Business Management and Administration	Ö••11