

Your Personality



Your personality type is INTJ:

Introversion



Extraversion



Introversion (I) vs. Extraversion (E)

How we interact with the world and where we direct our energy.

Introversion

- Focus attention inward
- Enjoy tasks that require concentration
- Work best on one project at a time
- Work at a careful, steady pace
- Consider things fully before speaking

Extraversion

- Focus attention outward
- Enjoy a variety of tasks
- Seek out and need other people
- Work at a rapid pace
- Need to talk through their ideas

Sensing



iNtuition



Sensing (S) vs iNtuition (N)

What kind of information we naturally focus on and remember.

Sensing

- Focus on "what is"
- Like working with what can be seen and touched
- Apply past experience to solving problems
- Need specific and realistic directions

iNtuition

- Focus on "what could be"
- Enjoy theory and speculation
- Like thinking about the future and possibilities
- Need to use their imagination

Thinking



Feeling



Thinking (T) vs. Feeling (F)

Make decisions logically and impersonally, or use personal values.

Thinking

- Are motivated by achievement
- Enjoy analyzing problems logically
- Make fair and unbiased decisions
- Need to weigh the pros and cons to make decisions
- Can be tough negotiators

Feeling

- Motivated by work that is meaningful
- Sensitive to how issues affect people
- Like helping others and being appreciated
- Need decisions to be congruent with their values
- Need to work in a friendly environment



Judging (J) vs. Perceiving (P)

More structured (finalize decisions) or more spontaneous (keep options open).

Judging

- Enjoy work that allows them to make decisions
- Prefer a predictable work pattern and environment
- Work towards completing their responsibilities before relaxing
- Like to maintain control of their projects

Perceiving

- Enjoy flexible and changing work situations
- Like to be able to respond to problems as they arise
- Are more satisfied with fewer rules and procedures
- Need to have fun in their work

Your Personality Profile

Logical, creative and clever, you are confident in your ideas and in your ability to meet or exceed your goals. Ambitious in everything you do, you are driven to be competent and original. You have a keen sense of what is possible and a global perspective. An excellent strategic thinker, you look beyond what is known to see connections between elements that are often very different.

You tend to be a perfectionist. You are critical and demanding of yourself and undaunted by opposition. Focused and determined to bring your vision to life, you will work tirelessly to produce a flawless idea or product. You tend to be much more interested in meeting or surpassing your own high standards than trying to please others.

You are such a complex thinker that your ideas are sometimes too complicated for others to follow. You may struggle to express yourself simply and can become irritated when people are slow to catch on. You can be harshly critical and may neglect to show appreciation or encouragement to those around you. You need to realize the importance of others' feelings.

Extremely independent, you will defend your position and stubbornly refuse to concede, even if others disagree. Only a sound and well-reasoned argument is likely to convince you to change your mind. You are controlled and keep your emotions in check, and generally don't like it when people overreact.

You are most interested in acting on your own ideas and concepts of the future, but may miss key, practical requirements in your plans that can render them unworkable. You are reluctant to share the details of a plan with others at an earlier stage in the process, because you are still refining it. However, this puts you at risk for completing a project before a critical error is noticed.

You described your profile as:



Very Accurate

Strengths

- ☐ Curious, driven to learn
- ☐ Interest in theory and complex subjects
- ☐ Independent
- ☐ Analytical
- ☐ Imaginative
- ☐ Enjoy reading, self-directed study
- ☐ Reasoning and debate

Challenges

- ☐ Require constant intellectual stimulation
- ☐ Need space and time to read and reflect
- ☐ Overconfident
- ☐ May procrastinate
- ☐ Expressing ideas in simple terms
- ☐ Impossibly high goals

Recommendations

The following recommendations are based on your results. Consider each and select the ones you think would work best for you.

For Learning Activities

- ☐ Naturally inquisitive and highly intelligent, you question everything and enjoy mastering new subjects, especially those of a theoretical nature. To satisfy your thirst for knowledge, seek out opportunities to challenge accepted wisdom, devise original concepts and study complex systems. Your instructor can suggest projects or further research on topics of interest to you.
- ☐ Pay attention to the due dates for your schoolwork. You set high standards for yourself and may want to explore a topic more deeply. However, if you try to consider all the possibilities and aim for a perfect result, you could complete the assignment late—or not at all. Focus on the end goal and, if necessary, be willing to ease up on your standards a bit.
- ☐ You may procrastinate if you don't find your learning material engaging. Try to spark your curiosity by discussing the subject matter with experts, reading related articles or investigating individual details and components of the overall topic. Look for ways in which the material relates to topics you have more interest in, and try to view the assignment as a problem to be solved.
- ☐ Be selective about the subjects you choose to examine more closely. If you try to become deeply knowledgeable in every topic that interests you, it can leave you overwhelmed and stressed out.
- ☐ While you are most comfortable learning on your own, it is sometimes helpful or necessary to do group work. Think about what you can learn from your peers. By understanding their strengths and abilities, you can come to value their input. For those times when you require solitude to reflect on ideas and theories, find a quiet spot away from others where you can concentrate. This might be a room at home or a quiet location in a public place such as a park or library.
- ☐ Practice taking part in discussions and debates. Give yourself time to consider the topic, think it through and form your response. Try to express your points clearly and simply.

For Learning Environments

- ☐ Seek out an academically challenging program with high standards and a top-rate faculty in your area of interest. Look for competent instructors who will encourage you to probe, test and ask difficult questions as part of your learning.
- ☐ Your ideal environment is a setting that encourages innovative, original thinking, conducts leading-edge research and is supplied with advanced technology and resources. You typically learn best alone or in a small group.
- ☐ You may not be very interested in extracurricular activities. However, occasionally taking time away from your studies can provide stress relief and add balance to your life. You may find lectures, drama or music appealing, as just a few examples. You might also want to participate in physical activities with friends.



Strengths

- ☐ Analytical
- ☐ Intuitive, can see connections, trends, implications
- ☐ Inventive
- ☐ Ambitious
- ☐ Self-reliant
- ☐ Focused, disciplined
- ☐ Determined, driven to complete
- ☐ Objective
- ☐ High standards

Challenges

- ☐ Disregard for others' ideas
- ☐ Unwilling to delegate
- ☐ Need control
- ☐ May overlook facts or details
- ☐ Unattainable goals
- ☐ May be overconfident
- ☐ Intolerant of fixed processes and procedures

Recommendations

The following recommendations are based on your results. Consider each and select the ones you think would work best for you.

Your Preferred Environment

- ☐ Exercises your ability to make sense of complex theories and apply it to evaluating problems and devising creative solutions.
- ☐ Gives you plenty of time and scope for strategic thinking, conducting research and trying out your ideas. You thrive on intellectual challenge and originality, and are not easily deterred. You will work tirelessly to see your ideas through to their conclusion.
- ☐ Acknowledges your achievements, compensates you appropriately, and provides plenty of opportunities to display your mastery and to progress in your career.
- ☐ Allows you to be largely self-directed, with lots of control over your tasks, projects and standards. You work best independently or with a small, trusted group of capable colleagues, in an environment that doesn't include too many requirements or restrictions.

For Growth and Development

- ☐ Set realistic goals that are possible to achieve. If your standards are too high, the project is impractical or you haven't thought it through well enough, it may not be feasible. Use your intuition to thoroughly critique your ideas.
- ☐ Make an effort to include others' input on your proposals, and to involve people earlier in the process. Because you are so confident and have put so much thought into an idea already, you may tend to ignore suggestions. Also, once you've come to a conclusion, you'd rather not have to deal with conflicting views. However, this excludes others from contributing and leaves you open to the risk of missing important details. Be sure to keep people informed and involved throughout a project. Ask others for their ideas and consider them equally alongside your own.
- ☐ If you're having trouble figuring out a solution to a problem and are growing frustrated, take a break and focus on something completely different. Sometimes your best ideas come to you when you are concentrating on something else.
- ☐ While you may prefer to do all the work yourself, take advantage of the expertise around you. Be willing to delegate tasks to others whose interests or skillsets are stronger than yours in certain areas. For example, if you find detail work or repetitive tasks unappealing, see if you can hand them off to a colleague who excels in and enjoys such work.

Strengths

- ☐ Confident
- ☐ Insightful
- ☐ Direct
- ☐ Extensive vocabulary

Challenges

- ☐ May seem insensitive, arrogant or harsh
- ☐ Guarded
- ☐ Dislike sharing and hearing about others' feelings
- ☐ Communicating in simple terms
- ☐ Unaware of how others are affected by behavior
- ☐ Dislike small talk

Recommendations

The following recommendations are based on your results. Consider each and select the ones you think would work best for you.

For Sending and Receiving Communication

- ☐ You have an excellent command of language and a wide-ranging vocabulary. Remember that some people may not fully comprehend your ideas, which can make them feel lost or excluded. Try to express complex ideas with simple words, detail and clarity.
- ☐ You are extremely private and self-assured, but others may misread your attitude as arrogance. On occasion, try using a little humor and perhaps poke fun at yourself. It can help to break the ice, show you in a more personal light and demonstrate that you are capable of not taking yourself too seriously.
- ☐ You are very direct and candid in your critiques. To sensitive people, this can sometimes feel overly harsh or rude. When providing feedback, take time to consider how to deliver the message in a positive and helpful way. Be sensitive to the other person's feelings and keep the focus on fixing the problematic issue or behavior. Also, try to avoid providing feedback when you're rushed or under stress, as you may react with less tact when you're feeling pressured.
- ☐ Practice listening and responding to people when they share something about their lives or speak in emotional terms. While it may not be very comfortable for you at first, being open to occasional personal exchanges can help you establish a connection with people. Be willing to listen *and* to share your own thoughts and feelings.
- ☐ Be receptive when others try to engage you in casual conversation. You probably dislike trivial conversations. However, exchanging a few pleasantries could provide an entry into a deeper, more interesting discussion about topics of personal interest.



Strengths

- ☐ Organized
- ☐ Creative, new ideas
- ☐ Open to criticism
- ☐ Strong opinions
- ☐ Willing to ask tough questions

Challenges

- ☐ Impatient
- ☐ Private
- ☐ Critical
- ☐ Oblivious
- ☐ Can seem intimidating
- ☐ Hold others to own high standards

Recommendations

The following recommendations are based on your results. Consider each and select the ones you think would work best for you.

For Interacting with Others

- ☐ You are very independent and may not particularly feel the need to collaborate with others. However, teamwork can be beneficial. It provides a venue for you to showcase your talents and have your achievements recognized. If you aspire to be a leader, it's a chance to demonstrate your potential and practice building strong working relationships with your colleagues.
- ☐ Be willing to delegate tasks that don't require your attention. Just as your skills are vital in certain situations, so too are the skills of others. Learn about your teammates' unique competencies and find ways to make the best use of them. This helps to keep everyone satisfied, involved and making the best use of their talents.
- ☐ Consult with others, ask for feedback and take care not to alienate people by instantly rejecting their suggestions. Listen carefully to what they have to say. You tend to be more focused on results than relationships, and your problem-solving mind may be tempted to point out flaws. Remember to deal with the *people* as well as the ideas.
- ☐ You may become frustrated with people you consider incompetent, who don't understand your ideas or don't meet your standards. In highly stressful situations, you may even lash out at them. Remind yourself that people have feelings. Learn how to connect with them so that you can better understand their outlook and motivations. Think about how your words can affect others and how you could show more consideration.
- ☐ Try to express enthusiasm. While you may have a great deal of fervor for something, it doesn't always translate into a passionate interest to those around you. Enthusiasm in a group can grow and help to achieve amazing things.
- ☐ If you're in a leadership position, make a point of letting your team members know they're doing a good job and that you appreciate their efforts. With your focus on finding solutions and reaching goals, you may be unaware of the need to also pay attention to people's needs and feelings.

For Filling a Role

































































































- ☐ **Originator:** developing new ideas, perspectives and solutions, predicting and strategizing for what is to come, and creating a long-term vision.
- ☐ **Director:** organizing goals, identifying and gathering suitable resources, and ensuring everyone understands and carries out their responsibilities.
- ☐ **Analyzer:** examining, testing, understanding and defining in order to explain things and solve problems.













































































































































Career and Pathways































































































































































































The careers listed below are all linked to your assessment results, with the careers at the top being the best match for your profile.

Personality Results

Cost Estimators	Architecture and Construction	 	 
Geodetic Surveyors	Architecture and Construction	 	 
Transportation Engineers	Architecture and Construction	 	 
Surveyors	Architecture and Construction	 	 
Civil Engineers	Architecture and Construction	 	 
Construction Managers	Architecture and Construction	 	 
Architects, Except Landscape and Naval	Architecture and Construction	 	 
Mapping Technicians	Architecture and Construction	 	 
Solar Energy Installation Managers	Architecture and Construction	 	 
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	Architecture and Construction	 	 
Architectural Drafters	Architecture and Construction	 	 
Program Directors	Arts, Audio/Video Technology and Communications	 	 
Technical Directors/Managers	Arts, Audio/Video Technology and Communications	 	 
Poets, Lyricists and Creative Writers	Arts, Audio/Video Technology and Communications	 	 
Agents and Business Managers of Artists, Performers, and Athletes	Arts, Audio/Video Technology and Communications	 	 
Technical Writers	Arts, Audio/Video Technology and Communications	 	 
Editors	Arts, Audio/Video Technology and Communications	 	 
Talent Directors	Arts, Audio/Video Technology and Communications	 	 
Art Directors	Arts, Audio/Video Technology and Communications	 	 
Directors- Stage, Motion Pictures, Television, and Radio	Arts, Audio/Video Technology and Communications	 	 
Commercial and Industrial Designers	Arts, Audio/Video Technology and Communications	 	 
Reporters and Correspondents	Arts, Audio/Video Technology and Communications	 	 
Copy Writers	Arts, Audio/Video Technology and Communications	 	 
Proofreaders and Copy Markers	Arts, Audio/Video Technology and Communications	 	 

Music Composers and Arrangers	Arts, Audio/Video Technology and Communications	  	 
Operations Research Analysts	Business Management and Administration	  	 
Management Analysts	Business Management and Administration	  	 
Investment Fund Managers	Business Management and Administration	  	 
Quality Control Systems Managers	Business Management and Administration	  	 
Brownfield Redevelopment Specialists and Site Managers	Business Management and Administration	  	 
Supply Chain Managers	Business Management and Administration	  	 
Chief Sustainability Officers	Business Management and Administration	  	 
Chief Executives	Business Management and Administration	  	 
Compensation and Benefits Managers	Business Management and Administration	  	 
Regulatory Affairs Managers	Business Management and Administration	  	 
Online Merchants	Business Management and Administration	  	 
Wind Energy Project Managers	Business Management and Administration	  	 
Computer and Information Systems Managers	Business Management and Administration	  	 
Biofuels Production Managers	Business Management and Administration	  	 
Business Continuity Planners	Business Management and Administration	  	 
Fraud Examiners, Investigators and Analysts	Finance	  	 
Actuaries	Finance	  	 
Financial Analysts	Finance	  	 
Risk Management Specialists	Finance	  	 
Treasurers and Controllers	Finance	  	 
Auditors	Finance	  	 
Securities and Commodities Traders	Finance	  	 
Personal Financial Advisors	Finance	  	 
Sales Agents, Securities and Commodities	Finance	  	 
Budget Analysts	Finance	  	 
Insurance Underwriters	Finance	  	 
Accountants	Finance	  	 

Credit Analysts	Finance	 	 
Financial Managers, Branch or Department	Finance	 	 
Sales Agents, Financial Services	Finance	 	 
Financial Examiners	Government and Public Administration	 	 
Urban and Regional Planners	Government and Public Administration	 	 
Appraisers, Real Estate	Government and Public Administration	 	 
Bioinformatics Technicians	Government and Public Administration	 	 
Statistical Assistants	Government and Public Administration	 	 
Regulatory Affairs Specialists	Government and Public Administration	 	 
Occupational Health and Safety Specialists	Government and Public Administration	 	 
Environmental Compliance Inspectors	Government and Public Administration	 	 
Tax Examiners and Collectors, and Revenue Agents	Government and Public Administration	 	 
Assessors	Government and Public Administration	 	 
Licensing Examiners and Inspectors	Government and Public Administration	 	 
Aviation Inspectors	Government and Public Administration	 	 
Postmasters and Mail Superintendents	Government and Public Administration	 	 
Coroners	Government and Public Administration	 	 
Geospatial Information Scientists and Technologists	Information Technology	 	 
Business Intelligence Analysts	Information Technology	 	 
Database Architects	Information Technology	 	 
Software Developers, Systems Software	Information Technology	 	 
Software Quality Assurance Engineers and Testers	Information Technology	 	 
Search Marketing Strategists	Information Technology	 	 
Software Developers, Applications	Information Technology	 	 
Geographic Information Systems Technicians	Information Technology	 	 
Computer Programmers	Information Technology	 	 
Database Administrators	Information Technology		
Computer Systems Analysts	Information Technology		
Computer Network Architects	Information Technology		

Computer Systems Engineers/Architects	Information Technology	 	 
Information Technology Project Managers	Information Technology	 	 
Information Security Analysts	Information Technology	 	 
Market Research Analysts and Marketing Specialists	Marketing	 	 
Energy Brokers	Marketing	 	 
Property, Real Estate, and Community Association Managers	Marketing	 	 
Real Estate Brokers	Marketing	 	 
Sales Engineers	Marketing	 	 
Sales Managers	Marketing	 	 
Marketing Managers	Marketing	 	 
First-Line Supervisors of Non-Retail Sales Workers	Marketing	 	 
Advertising and Promotions Managers	Marketing	 	 
Public Relations Specialists	Marketing	 	 
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	Marketing	 	 
Advertising Sales Agents	Marketing	 	 
Solar Sales Representatives and Assessors	Marketing	 	 
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	Marketing	 	 
Public Relations and Fundraising Managers	Marketing	 	 
Mathematicians	Science, Technology, Engineering and Mathematics	 	 
Astronomers	Science, Technology, Engineering and Mathematics	 	 
Economists	Science, Technology, Engineering and Mathematics	 	 
Environmental Economists	Science, Technology, Engineering and Mathematics	