

# **Your Personality**



### Your personality type is ESFP:

Introversion Extraversion

## Introversion (I) vs. Extraversion (E)

How we interact with the world and where we direct our energy.

#### **Introversion**

- Focus attention inward
- Enjoy tasks that require concentration
- Work best on one project at a time
- Work at a careful, steady pace
- Consider things fully before speaking

### **Extraversion**

- Focus attention outward
- Enjoy a variety of tasks
- Seek out and need other people
- Work at a rapid pace
- Need to talk through their ideas





# Sensing (S) vs iNtuition (N)

What kind of information we naturally focus on and remember.

#### Sensing

- Focus on "what is"
- · Like working with what can be seen and touched
- Apply past experience to solving problems
- Need specific and realistic directions

#### iNtuition

- Focus on "what could be"
- Enjoy theory and speculation
- Like thinking about the future and possibilities
- Need to use their imagination





## Thinking (T) vs. Feeling (F)

Make decisions logically and impersonally, or use personal values.

#### Thinking

- Are motivated by achievement
- Enjoy analyzing problems logically
- Make fair and unbiased decisions
- Need to weigh the pros and cons to make decisions
- Can be tough negotiators

## **Feeling**

- Motivated by work that is meaningful
- Sensitive to how issues affect people
- · Like helping others and being appreciated
- Need decisions to be congruent with their values
- Need to work in a friendly environment



## Judging (J) vs. Perceiving (P)

More structured (finalize decisions) or more spontaneous (keep options open).

#### Judging

- Enjoy work that allows them to make decisions
- Prefer a predictable work pattern and environment
- Work towards completing their responsibilities before relaxing
- Like to maintain control of their projects

#### **Perceiving**

- Enjoy flexible and changing work situations
- Like to be able to respond to problems as they arise
- Are more satisfied with fewer rules and procedures
- Need to have fun in their work

### **Your Personality Profile**

Friendly, warm and energetic, you have a large circle of friends. Lively, talkative and easygoing, your love of life draws others to you. You seek fun in everything you do and are at your best when doing things with people you enjoy. Realistic, sensible and pragmatic, you are good with details and have a great memory for the facts that pertain to people.

Sympathetic and eager to help, you try to avoid criticizing others and usually are not interested in controlling them. You use common sense to devise solutions to immediate problems and provide practical help to other people. Spontaneous and adaptable, you don't like to be limited by rules but are able to respond quickly to situations and handle several things at the same time.

You have trouble planning ahead, as you don't like to organize your activities and tend to live entirely in the present. This can leave you unprepared for events that you might otherwise have anticipated. While you are pleasant and agreeable, you may have doubts about theories or techniques with which you have no personal experience. Being so social, you are sometimes distracted from your obligations and can find yourself overcommitted because it is so difficult to turn things down.

Most of your decisions are based on your personal feelings and experiences, so you may not foresee the more logical consequences of your actions. You should practice trying to view things objectively, so that you can fully understand a situation and the potential effects of your choice.

You described your profile as:



## Learning









Strengths	Challenges
Hands-on learner	Finding deeper meaning, making connections or drawing conclusions
<ul> <li>Good memory for facts, events and concrete examples</li> <li>Learn well with others</li> <li>Curious, will ask questions</li> <li>✓ Enjoy physical activities or the arts</li> </ul>	<ul> <li>Need variety</li> <li>Struggle with abstract or theoretical concepts</li> <li>Sitting still or being quiet for extended periods</li> <li>Being overly social when attention to learning is needed</li> <li>Want immediate</li> </ul>
Recommendations	gratification

The following recommendations are based on your results. Consider each and select the ones you think would work best for you.

You learn best by watching how something is done and then repeating it on your own. Take advantage of

### For Learning Activities

opportunities to learn through real-life experience, especially those where you can practice what you've learned right away. For example, go on field trips and take part in role playing, seminars or workshops that include hands-on
activities, especially those involving physical activity or the arts.
To think through an idea or assignment, talk about it. Thinking out loud — sharing your ideas, asking questions and hearing others' views — helps to get your creative juices flowing. You can also engage with people through presentations, brainstorming activities, games and study groups.
For the most difficult or challenging subjects, ask your instructor how the information is used by people in real-world situations. A simple explanation may help to make it more meaningful and relevant.
You tend to get pulled in a lot of directions. Learn to manage your time wisely. Don't be in such a hurry to complete your schoolwork that you end up handing in incomplete assignments.
When you find a subject boring, use your curiosity and creativity to discover more interesting ways of learning about it. Ask if you can use alternative methods of completing your assignments. For example, perhaps you can think of a way to incorporate creative writing, art or music into a school project. Think of a fun way to reward yourself as soon as the work is done. Make sure you actually complete the assignment before rewarding yourself!

#### For Learning Environments

Ensure your course selections consist mainly of practical subjects that are compatible with your career interests. Seek
out instructors who are outgoing, easy to talk to and accessible. Apply for internships, co-ops or work-study
programs that will allow you to gain hands-on experience. If you enjoy travel, you might also want to check out study abroad programs.
abroad programs.

- You work well with others and like to learn in a fun, lively environment where the instructors are friendly and relaxed, and you're able to interact with the group. Participate in class discussions, brainstorming sessions, group project work and team-based learning activities. When required to do independent work, take a brief break every so often to reenergize by spending time with others.
- You thrive on variety. Mix up your course selections and schedule to add diversity to your assignments and daily routine. Take advantage of interdisciplinary study options. Don't try to juggle too many large assignments at once or you may become overwhelmed.
- Outside of class, make time to have fun, exercise your creativity, and socialize. Volunteer or participate in extracurricular activities with a strong social element. For example, you could join clubs or organizations, help out at the student newspaper, radio or TV station, get involved with musical or sports events, or join a volunteer group. Take care not to spend so much time socializing that you neglect your studies.

# **Work and Productivity**

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Strengths	Challenges	
Adaptable, thrive on change		
Quick to identify, understand and use tools and	Make rash decisions	
resources	Long-term planning	
Energetic	Lack follow-through	
Spontaneous	Easily distracted	
Practical	Dislike structure, rules and routine	
<b>▼</b> Helpful	Difficulty following schedules and meeting	
Enjoy being busy	deadlines	
Recommendations		
The following recommendations are based on your resubest for you.	ults. Consider each and select the ones you think would work	
Your Preferred Environment		
Provides you with fast-paced, interesting work on m tasks.	ultiple projects, with lots of variety and challenging	
Allows for plenty of social interaction on the job, invo	olves work that responds to people's needs and benefits others in	
Makes use of your common sense, flexibility and pra- solving.	ctical approach to problem	
Takes place in a congenial work environment that doesn't involve a lot of rules, routine or structure. You excel in a fun, social workplace that provides you with the freedom to do things your own way.		
Provides ample opportunities for you to assess situated doing whatever is necessary to get the job done.	tions, try new methods and demonstrate that you're capable of	
Compensates you fairly for your enthusiasm, synergy with others, work ethic and resourcefulness.		
For Growth and Development		
<u>*</u>	en you have important decisions to make, try to consider your	
	g-term consequences. Find a mentor — a trusted colleague,	
advisor or friend— with whom you can discuss decis choices you make.	ion making, planning and the potential repercussions of the	
	kills. Define goals and make a step-by-step plan to accomplish	
	alendar or even reminders from friends or colleagues to track	
your progress. When you reach significant milestone		
	on. You're a great multitasker and like to be involved in lots of	
	nd cynical if you're overcommitted. Be selective about the tasks n your obligations. Ask for more detailed directions if a lack of	
information is holding you up.	, z z zzgationari ett. ettett actailea all'octione il a lack of	
If you're overwhelmed or unable to complete all of you	our commitments on your own, find others who can	

# Communication









Strengths	Challenges		
Sensitive and considerate	Struggle with providing and receiving criticism		
☐ Very warm and friendly			
Good sense of humor	Overly sensitive		
Perceptive	May be too social or chatty		
Engaging	Comments may be inappropriate for		
Quick to build	situation		
rapport	Difficulty with verbal or written communication		
	Need positive feedback		
	_		
Recommendations			
The following recommendations are based on your results.	Consider each and select the ones you think would work		
best for you.			
For Sending and Receiving Communication			
When communicating with others, size up the situation by judging people's posture, reactions and responses. If			
discussing serious matters, it may be necessary to tone down your usual exuberance. Similarly, try to be cognizant of people's need for privacy, space or quiet time.			
	what may struggle with disciplining people or providing		
You are good at providing others with positive feedback them with constructive criticism. You don't want to hur	t people's feelings. Understand that feedback is essential to		
help people learn and grow. Come up with a clear and straightforward message that describes the problematic issue			
or behavior and suggestions for how the person can dea	al with it.		
_	n your performance. It builds your self-esteem and helps you		
	rective feedback. Remember that constructive criticism is		
may hurt to hear it, the other person is trying to help yo	y to view the feedback as an honest attempt to help. While it		
understand how to deal with it.	a improve by politiling out a problem and helping you		
	tions that are spoken or written. Where appropriate, ask for a		

demonstration, so that you can see what is required and practice it yourself. It may also help to discuss the

information with others, as you learn best through thinking out loud.

# **Working with Others**









Strengths	Challenges
Cooperative, good at building	☐ Want to be center of
consensus	attention
Entertaining	Easily
Generous	sidetracked
Enthusiastic	Disorganized
Optimistic	Dislike dealing with disputes
_ Optimistic	May seem unprepared
Resourceful	I May seem unprepared
Can identify and prevent	Favorites may be
conflict	obvious

### **Recommendations**

The following recommendations are based on your results. Consider each and select the ones you think would work best for you.

### For Interacting with Others

Observant, entertaining and highly social, you are quick to notice a downturn in your team's mood. Use your
strengths to direct them back to a cooperative, productive group focused on the goal at hand. One of your greatest
gifts is the ability to make experiences fun and positive for others.
While you're good at deflecting conflict and resolving immediate problems, you may try to avoid dealing with issue

- While you're good at deflecting conflict and resolving immediate problems, you may try to avoid dealing with issues that can't be fixed easily or right away. Recognize that ignoring disagreements won't make them disappear. As much as you dislike it, it's important to try and resolve these situations when they arise.
- Learn to say "No". You like to help and want to be involved in everything. But if you take on too much responsibility, it will hinder your ability to get things done and could hold the team back. Be clear about what you can and can't do, and don't let others take advantage of your good nature and willingness to help.
- Make sure you prepare sufficiently for team meetings and group projects. While you may dislike organizing your tasks and activities, others may be relying on you in order to complete their own tasks and meet their responsibilities. Be considerate and put in the effort required to organize your thoughts, questions and materials.
- Understand when it's not OK to talk or joke around. Your fun-loving attitude and ability to lighten the mood are usually an advantage. But if you're disrupting others when they're trying to work, that's not helpful and could get you in trouble.
- If you're a leader, use your strengths to promote an active, motivated team in which everyone participates. Don't play favorites or give preferential treatment, even though you may naturally feel more of an affiliation with friendly, talkative types like yourself. Remember that everyone has a role to play and be willing to share the spotlight.

### For Filling a Role

<b>Expediter</b> : advancing progress by any means necessary, dealing with whatever needs to be done and motivating
others into action.

- **Facilitator**: promoting goodwill, building rapport, supporting and encouraging the group in completing tasks, recognizing contributions, keeping things positive.
- Advocate: championing ideas and people, striving for balance and harmony, building consensus, looking for creative solutions that will satisfy everyone.

# **Career and Pathways**



The careers listed below are all linked to your assessment results, with the careers at the top being the best match for your profile.

## **Personality Results**

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Eligibility Interviewers, Government Programs	Government and Public Administration	
Healthcare Social Workers	Human Services	
Substance Abuse and Behavioral Disorder Counselors	Human Services	
Child, Family, and School Social Workers	Human Services	
Mental Health Counselors	Human Services	
Mental Health and Substance Abuse Social Workers	Human Services	
Marriage and Family Therapists	Human Services	
Rehabilitation Counselors	Human Services	
Community Health Workers	Human Services	
Counseling Psychologists	Human Services	
Clinical Psychologists	Human Services	
Funeral Attendants	Human Services	
Clergy	Human Services	
Personal Care Aides	Human Services	
Health Educators	Human Services	
Massage Therapists	Human Services	
Choreographers	Arts, Audio/Video Technology and Communications	
Set and Exhibit Designers	Arts, Audio/Video Technology and Communications	
Multimedia Artists and Animators	Arts, Audio/Video Technology and Communications	
Music Directors	Arts, Audio/Video Technology and Communications	
Broadcast News Analysts	Arts, Audio/Video Technology and Communications	
Dancers	Arts, Audio/Video Technology and Communications	
Patient Representatives	Business Management and Administration	
Training and Development Specialists	Business Management and Administration	
Tour Guides and Escorts	Hospitality and Tourism	
Recreation Workers	Hospitality and Tourism	
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	Hospitality and Tourism	
Coffee Shop		

Baggage Porters and Bellhops	Hospitality and Tourism	
Zoologists and Wildlife Biologists	Agriculture, Food and Natural Resources	
Art Therapists	Health Science	
Nurse Midwives	Health Science	
Athletic Trainers	Health Science	
Midwives	Health Science	
Recreational Therapists	Health Science	
Acute Care Nurses	Health Science	
Physical Therapists	Health Science	
Music Therapists	Health Science	
Occupational Therapy Assistants	Health Science	
Psychiatric Technicians	Health Science	
Licensed Practical and Licensed Vocational Nurses	Health Science	
Low Vision Therapists, Orientation and Mobility Specialists, and Vision Rehabilitation Therapists	Health Science	
Occupational Therapists	Health Science	
Occupational Therapy Aides	Health Science	
Exercise Physiologists	Health Science	
Electrical Power-Line Installers and Repairers	Architecture and Construction	
Segmental Pavers	Architecture and Construction	
Dredge Operators	Architecture and Construction	
Crane and Tower Operators	Architecture and Construction	
Educational, Guidance, School, and Vocational Counselors	Education and Training	
Adapted Physical Education Specialists	Education and Training	
Nursing Instructors and Teachers, Postsecondary	Education and Training	
Farm and Home Management Advisors	Education and Training	
Kindergarten Teachers, Except Special Education	Education and Training	
Foreign Language and Literature Teachers, Postsecondary	Education and Training	
Preschool Teachers, Except Special Education	Education and Training	
Adult Basic and Secondary Education and Literacy Teachers and Instructors	Education and Training	
Special Education Teachers, Middle School	Education and Training	
Home Economics Teachers, Postsecondary	Education and Training	
Instructional Coordinators	Education and Training	
Elementary School Teachers, Except Special Education	Education and Training	
Special Education Teachers, Secondary School	Education and Training	
Vocational Education Teachers, Postsecondary	Education and Training	

Middle School Teachers, Except Special and Career/Technical Education	Education and Training	
Emergency Medical Technicians and Paramedics	Law, Public Safety, Corrections and Security	
Municipal Firefighters	Law, Public Safety, Corrections and Security	
Forest Fire Inspectors and Prevention Specialists	Law, Public Safety, Corrections and Security	
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	Law, Public Safety, Corrections and Security	
Fish and Game Wardens	Law, Public Safety, Corrections and Security	
Forest Firefighters	Law, Public Safety, Corrections and Security	
Probation Officers and Correctional Treatment Specialists	Law, Public Safety, Corrections and Security	
Transit and Railroad Police	Law, Public Safety, Corrections and Security	
Police Patrol Officers	Law, Public Safety, Corrections and Security	