**Test 1 School** 





# Untapped Treasure : Your School's Alumni

## 1

Alumni have a pool of knowledge and experience to share with your current students.

# 2

Nostalgia and Gratitude make your Alumni active contributors for Fundraising activities.

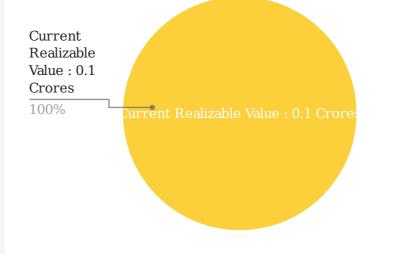
## 3

Alumni are the REAL Brand Ambassadors for your School and can endorse for Admissions.

### Your Alumni's Current realizable value vs max Realizable Value

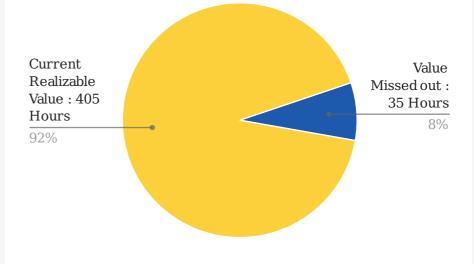
### Value to the School (INR)

#### Max. Realizable Value : 0.1 Crores



### **Total Hrs. of Alumni Assistance**

#### Max. Realizable Value : 440 Hours



## **Alumni led Admission Referrals**

(#Admissions/Year)

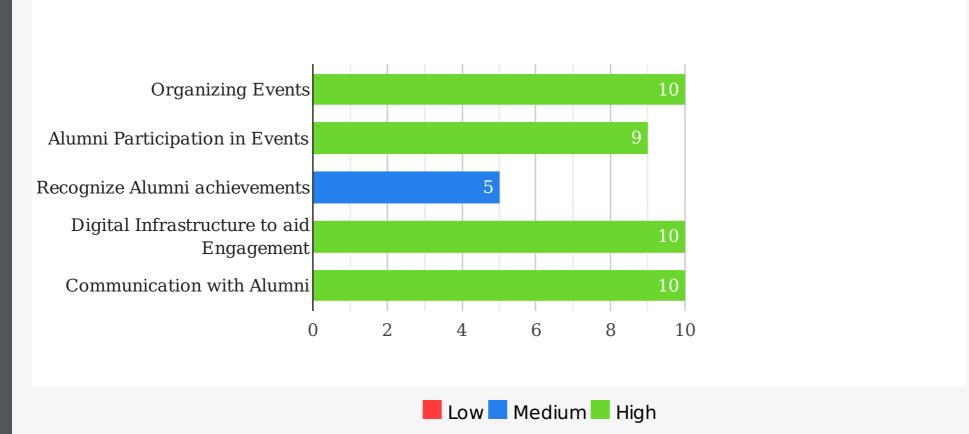
#### Max. Realizable Value : 1 Referrals







## Alumni Engagement benchmark:



# Parameters based on which the max Realizable Value of your Alumni base is estimated :

The major factors on which the Alumni Value you can create is estimated are:

- The number of Alumni who have passed out from your school
- Age group of your Alumni base
- Average annual Fee paid by Alumni
- Location of your School and proximity of Alumni to the School campus

# Parameters based on which the Current realizable value of your Alumni base is estimated:

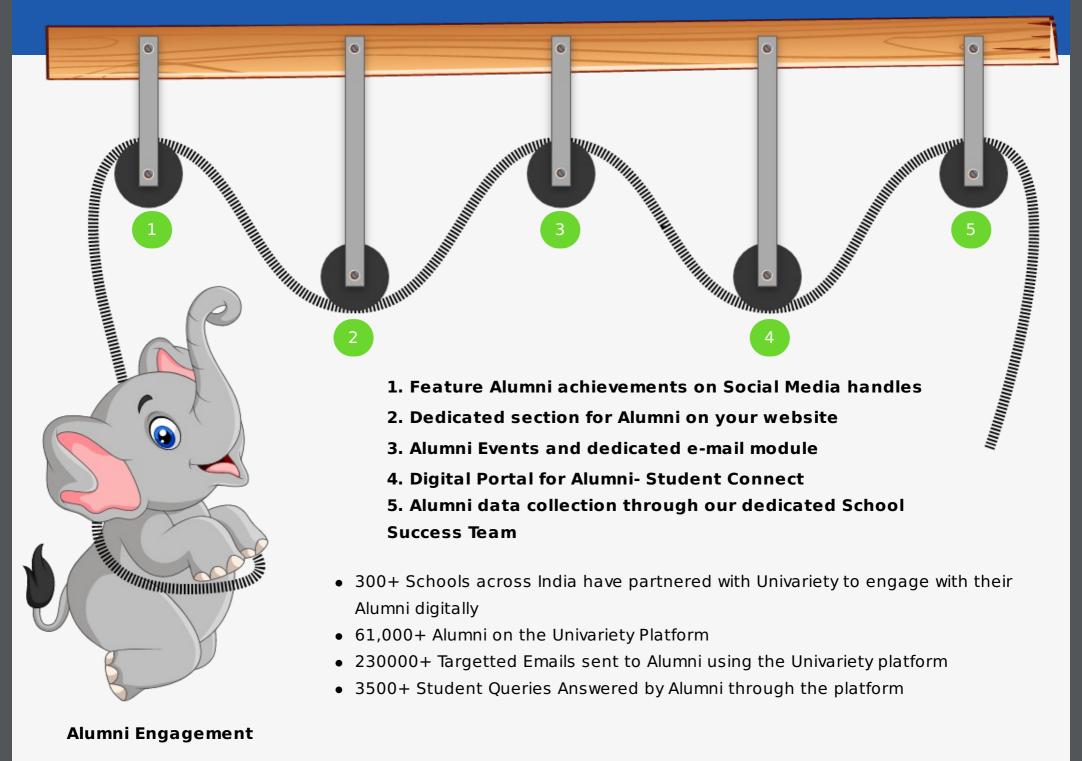
School Engagement with the Alumni is the predominant predictor of Alumni giving back to the school:

- Do you actively seek to bring your Alumni back to the campus through meets etc.?
- Do you encourage Alumni to keep in touch with other Alumni?
- Do you promote Alumni interaction with current Students?
- Do you recognize Alumni achievements and highlight them?
- Do you inform Alumni of School developments?

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## Univariety's Alumni System !!! Pulleys that help you lift the Elephant !



## The Univariety Alumni System is Endorsed by the biggest schools in India









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