## BBA CURRICULUM & CREDITS

## **SPECIALISATION: MARKETING**

SEMESTER 1	Credits	Nature of the subject
Principles of Management	3	Core
Macroeconomics	3	Core
World Cultures	3	Core
Mathematics & Computer Skills	3	Core
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Business English Writing	3	Core
SEMESTER 2		
Microeconomics	3	Core
Sustainability & Corporate Social Responsibility	3	Core
Marketing	3	Core
Business Oral Communication	3	Core
Regional Immersion Project 1 (RIP 1)	3	Core
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SEMESTER 3		0
Organisational Behaviour	3	Core
Statistics	3	Core
Operations Management	3	Core
Financial Accounting	3	Core
Critical Thinking	3	Core
Employability and Practitioner Skills Series 1:		
Emotional Intelligence	1	Core
SEMESTER 4		
Corporate Finance	3	Core
Decision Science	3	Core
Research Methodology	3	Core
Business Disruptive Technology	3	Core
Regional Immersion Project 2 (RIP 2)	3	Core
Employability and Practitioner Skills Series 2:	3	Cole
Leadership, Teamwork, Global Dexterity	1	Core
Leadership, realitiwork, Global Dexterity	1	Core
SEMESTER 5		
Human Resources Management	3	Core
Cost Accounting	3	Core
Digital Marketing		Specialisation
	3	•
Branding & Communications	3	Specialisation
Employability and Practitioner Skills Series 3:		
Communicating Effectively	1	Core
SEMESTER 6		
Business Law	3	Core
Decision Making	3	Core
Project Management	3	Core
Employability and Practitioner Skills Series 4:		_
Innovation, Creativity and Agility	1	Core
Sales and Channel Management	3	Specialisation
SEMESTER 7		
Strategic Management	3	Core
Australian Business Environment	3	Core
Self Directed Learning	3	Core
Client Relationship Management	3	Specialisation
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SEMESTER 8		
Marketing Strategy	3	Specialisation
Retail Management	3	Specialisation
Action Learning Project (ALP)	4	Core

**TOTAL CREDITS**